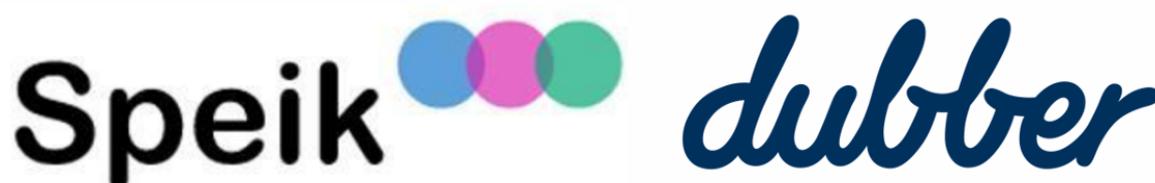


For immediate release – 22nd December 2020

“Cavell assists Dubber to acquire Speik”

– CAVELL GROUP



Cavell are really pleased to have advised Dubber in the Acquisition of Speik. We believe the two companies are an excellent match on a number of levels and jointly will be able to bring great solutions to their expanding customer base.

Cavell worked with Dubber's senior team to define M&A strategy identifying Speik as a potential target and assisting the team through the acquisition process.

“Cavell's deep understanding of the market was invaluable in identifying Speik as a strategic target, they then assisted us in engaging and executing the deal with the Speik management team.”

Steve McGovern – CEO, Dubber

Cavell Group is well known for its place at the centre of the communications industry market providing market insight, research, events, and consulting. In the last 18 months Cavell has also been reinforcing its position as one of the most well regarded Commercial & Technical Diligence providers.

“Congratulations to Jonny Shanmuganathan and Matthew Bryars and all the Speik and Dubber teams it was great working with all of you. I think this is the start of great things. I have worked on a lot of M&A and I think this is possibly the best fit I have seen both culturally and from a product and Go To market point of view”

Matthew Townend – Executive Director, Cavell Group

Supporting Dubber in these deals reinforces this position as a leading provider of M&A support & Diligence. Cavell believes we will see many more announcements from different companies in the new year.

For further information please contact matthew.townend@cavellgroup.com

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Notes to Editors

Cavell Group is an EMEA focused Research, Consulting, Engineering and Education Services business with offices in Amsterdam, Brussels, and London as well as remote associates worldwide. Known as a leading provider of insight into the cloud communications and managed services markets, a key source of market intelligence for Service Providers, Vendors and potential investors, Cavell Group was formed nearly 20 years ago, by a team of Senior Executives, who had been instrumental in building the early internet market both at UUNET and Level 3. Since 2003 the firm has delivered Consulting Services, Research, Due Diligence and Professional Services solutions in over 50 countries around the world. Cavell have built a strong reputation as leading Analysts of the Cloud Communications market, providing Strategic Consulting and Research in EMEA and the USA to Service Providers, Vendors, Manufacturers and Private Equity firms.